

# Guide to Gateway

HITO Gateway offerings for  
Barbering, Hairdressing and Beauty



2026

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## About HITO

HITO specialises in apprenticeships in hairdressing, barbering and beauty therapy.

We support business owners, trainers, and apprentices in these industries throughout the apprenticeship journey. An apprenticeship is the smart way to gain a New Zealand qualification.

## About Gateway

HITO's Gateway programme is a great way for secondary school students to experience first-hand what it's like to work in the hairdressing, barbering or beauty therapy industries.

HITO offers five work-based programmes and five theory-only programmes.

**Find out more**

**[support@hito.org.nz](mailto:support@hito.org.nz) | (04) 499 1180**



## HITO Gateway Programme

HITO's Gateway programme gives secondary school students the opportunity to experience what it's like to work in the hairdressing, barbering or beauty therapy industries, to help make an informed decision about their future career.

HITO work-based Gateway programmes		HITO theory only Gateway programmes	
Hairdressing	17 credits	Hairdressing Level 2	19 credits
Beauty Therapy	20 credits	Hair and Beauty Level 2 and 3	19 credits
Barbering	20 credits	Hairdressing Level 2	6 credits
Hairdressing Level 3	21 credits	Beauty Therapy Level 3	10 credits
Make Up and Skincare Level 3	21 credits	Barbering Level 3	7 credits

**Work-based programmes** involve spending one day per week in the workplace, there is a minimum of 10 days required to complete the programme. Students must have a placement before they can take part, the workplace must have someone qualified to supervise the student.

**Theory-only programmes** do not require a work placement and allow students the opportunity to learn about our industries.

**Gateway students often go on to find successful employment as an apprentice.**  
You can find out more about apprenticeships on page 13.

# How it works



## **The school contacts HITO**



## **Exchange of enrolment forms**

HITO sends a Memorandum of Understanding (MOU) and enrolment forms to the school. The school signs the forms and returns it to HITO.



## **The school finds a placement - *work-based programmes***

HITO Sales and Training Advisors may be able to assist if they know of an employer seeking a Gateway student. HITO sends training materials to the school.



## **HITO sends training materials to the school**



## **The student works through the units**

For the work-based programmes, there are a mixture of theory and practical components to complete.



## **Once complete, the Gateway Coordinator sends a copy of the assessment to HITO for marking**



## **A HITO Industry Marker will mark the units**



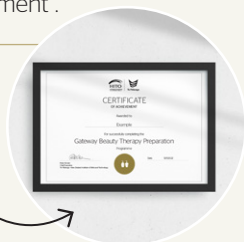
## **HITO will register the units with NZQA**

HITO sends the school a "Confirmation of Achievement".



## **HITO awards certificate of achievement**

Once all units are achieved the student is awarded a certificate of achievement by HITO.





## Hairdressing Work-based

Hairdressing Gateway students learn a variety of practical skills within a salon environment. Students spend time in a salon environment learning practical skills to support the theory learning. This time can be spread throughout the year or completed during term breaks.

Hairdressing Work-based programme (5 units)		\$445 + GST	
Unit		Level	Credits
28025	Demonstrate knowledge of the client journey in a salon	2	2
21938	Converse and interact with clients and operators in a salon environment	2	3
21937	Assist an operator in a salon environment	2	4
21935	Maintain order and supplies in a hairdressing or barbering salon environment	2	5
28026	Present a personal fashion image for work in a hairdressing salon environment	2	3
		<b>Total Credits</b>	<b>17</b>

Gateway students receive training materials with information on the practical and theory tasks involved in gaining each unit.

After completing, students can find an apprenticeship in hairdressing.



## Beauty Therapy Work-based

Beauty therapy Gateway students learn a variety of basic beauty skills, including maintaining product stock, assisting senior operators, and presenting themselves suitably in the workplace. Students spend time in the clinic learning practical skills. This time can be spread throughout the year or completed during term breaks.

Beauty Therapy Work-based programme (6 units)			\$445 + GST	
Unit		Level	Credits	
21940	Demonstrate knowledge of workplace requirements for employment in salon	2	5	
28025	Demonstrate knowledge of the client journey in a salon	2	2	
27639	Apply knowledge of basic beauty concepts to maintain personal presentation for a commercial beauty salon	2	3	
21938	Converse and interact with clients and operators in a salon environment	2	3	
27637	Maintain order and supplies for a commercial beauty salon	2	4	
27638	Provide client service and care and assist the operator to prepare for service in a beauty salon environment	2	3	
			Total Credits	20

Gateway students receive training materials with information on the practical and theory tasks involved in gaining each unit.

After completing, students can find an apprenticeship in beauty therapy.





## Barbering Work-based

Barbering Gateway students learn how to assist with a variety of basic barbering tasks and how to be a productive barbershop employee. Students spend time in the barbershop learning practical skills to support the theory learning. This time can be spread throughout the year or completed during term breaks.

Barbering Work-based programme (6 units)			\$445 + GST	
Unit			Level	Credits
21940	Demonstrate knowledge of workplace requirements for employment in salon		2	5
28025	Demonstrate knowledge of the client journey in a salon		2	2
21938	Converse and interact with clients and operators in a salon environment		2	3
21935	Maintain order and supplies in a hairdressing or barbering salon environment		2	5
19808	Select and maintain barbering tools and equipment		3	4
21936	Protect the client for hairdressing services in a salon environment		2	1
			<b>Total Credits</b>	<b>20</b>

Gateway students receive training materials with information on the practical and theory tasks involved in gaining each unit.

After completing, students can find an apprenticeship in barbering.



## Hairdressing Level 3

Hairdressing Level 3 Gateway students learn a variety of practical skills within a salon environment, including shampooing hair, completing a consultation, and presenting themselves suitably in the workplace. This time can be spread throughout the year or completed during term breaks.

Hairdressing Level 3 work-based programme (6 units)			\$445 + GST
Unit		Level	Credits
25077	Section and comb hair	2	2
2866	Shampoo hair and scalp	3	4
2873	Demonstrate knowledge of trichology	3	5
28843	Demonstrate knowledge of personal health and hygiene, and self styling for working in a salon	3	2
28845	Demonstrate safe and professional practice in the salon environment	3	3
33205	Demonstrate knowledge of common scalp conditions and skin irregularities	3	5
Total Credits			21

Gateway students receive training materials with information on the practical and theory tasks involved in gaining each unit.

After completing, students can find an apprenticeship in hairdressing.





## Make Up and Skincare Level 3

Make Up and Skincare Level 3 Gateway students learn a variety of basic make up and skincare skills. Students spend time in a clinic environment learning practical skills to support the theory learning. This time can be spread throughout the year or completed during term breaks.

Make Up and Skincare Level 3 work-based programme (3 units)		\$445 + GST	
Unit		Level	Credits
27648	Demonstrate knowledge of promotional activities within a make-up and skin care workplace	3	7
27646	Perform Skincare Services for the face in preparation for make up application	3	10
28946	Demonstrate knowledge of tools, equipment and safe operating procedures used in make-up and skin care services	3	4
		<b>Total Credits</b>	<b>21</b>

Gateway students receive training materials with information on the practical and theory tasks involved in gaining each unit.

After completing, students can find an apprenticeship in beauty therapy.



## Theory Only Gateway Programmes

**For theory-only Gateway programmes, no work placement is required.**

These programmes give the student the opportunity to earn NCEA credits and learn about our industries.

There are two options, a full 19 credit programme or a reduced credit programme for students requiring between 6 – 10 credits.

HITO offers 5 theory only Gateway programmes	
Hairdressing Level 2	19 credits
Hair and Beauty Level 2 and 3	19 credits
Hairdressing Level 2	6 credits
Beauty Therapy Level 3	10 credits
Barbering Level 3	7 credits

## Hairdressing Theory

Hairdressing Theory - theory only programme (4 units)			\$445 + GST
Unit		Level	Credits
33218	Demonstrate knowledge of hair trends of the 20 <sup>th</sup> century	2	4
2873	Demonstrate knowledge of trichology	2	8
25439	Demonstrate knowledge of sustainability concepts of a salon	2	2
21940	Demonstrate knowledge of workspace requirements for employment in salon	2	5
Total Credits			19

## Hairdressing and Beauty Theory

Hairdressing and Beauty Theory - theory only programme (5 units)			\$445 + GST
Unit		Level	Credits
33218	Demonstrate knowledge of hair trends of the 20 <sup>th</sup> century	2	4
27644	Demonstrate knowledge of makeup and design theory	3	4
28844	Demonstrate knowledge of professional behaviours and legal requirements for a salon	3	3
27645	Demonstrate knowledge of the structure and functions of the face, and of facial skin types and conditions	3	6
25439	Demonstrate knowledge of sustainability concepts of a salon	2	2
Total Credits			19



## Hairdressing Theory Reduced Credit

Hairdressing Theory Reduced Credit - theory only programme (2 units)			\$235 + GST
Unit		Level	Credits
33218	Demonstrate knowledge of hair trends of the 20 <sup>th</sup> century	2	4
25439	Demonstrate knowledge of sustainability concepts of a salon	2	2
Total Credits			6

## Barbering Theory Reduced Credit

Barbering Theory Reduced Credit - theory only programme (2 units)			\$235 + GST
Unit		Level	Credits
10645	Describe the development of barbering	3	3
28018	Demonstrate knowledge of removing product build-up from hair	3	4
Total Credits			7

## Beauty Theory Reduced Credit

Beauty Theory Reduced Credit - theory only programme (2 units)			\$235 + GST
Unit		Level	Credits
27644	Demonstrate knowledge of makeup and design theory	3	4
27645	Demonstrate knowledge of the structure and functions of the face, and of facial skin types and conditions	3	6
Total Credits			10

# Hear from HITO Apprentices



 @bellas.hairrr

## BELLA GÖRES

Third year hairdressing apprentice Bella Göres has always had an interest in hairdressing. After gaining an insight into the industry through a trades academy programme in high school, her passion for the industry was ignited.

As a hands-on, practical, and creative learner, Bella decided to work towards her qualification through a HITO apprenticeship. "You get paid to learn with an apprenticeship, and you gain real salon experience too," says Bella. "One of my favourite things about the industry is having such a wide variety of people in my clientele."

One of Bella's biggest inspirations is her employer Janine Simons, owner of Mane Salon in Wellington. "Janine is a great example of what it looks like to be successful in the industry across lots of aspects," says Bella. "I love being able to be a part of an amazing family in our salon."


Once qualified, Bella hopes to get into hair for film, photoshoots, and events, and one day own her own salon. "The fact that the hair industry has so many different creative opportunities keeps me inspired! I love being able to let my creativity do its thing."

At The Industry Awards 2022, Bella's creativity and skill earned her the Editorial Stylist of the Year - Next Generation award.

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*"The fact that the hair industry has so many different creative opportunities keeps me inspired!"* – Bella

# JAMES HARRINGTON

 @hemi\_the\_hairbender



In 2020, forklift driver James Harrington googled “jobs where you can talk and not get told off”. After coming across barbering as a career where conversations are encouraged, James decided to begin his journey into barbering.

Starting out barbering in his garage, he quickly realised he needed more guidance, and began training as a HITO apprentice at The Barber Lounge in Christchurch.

“I wanted to train and get qualified but being 26 and having bills to pay meant I couldn’t take time out to do a course,” says James. “A HITO apprenticeship gave me the flexibility to learn, work and earn at the same time.”

In 2022, James’ passion and drive earned him The Barbering Apprentice of the Year award at The Industry Awards.

# TEEGAN HAZELWOOD

 @thatbeautyapprentice



Teegan Hazelwood was introduced to the beauty industry as a teenager, sitting as a model for her mum, who was training to become a beauty therapist. After completing high school and working full time for a while, Teegan decided that she wanted a qualification under her belt. Her familiarity with the beauty industry meant a career in beauty was her first choice. When looking into different study options, Teegan discovered HITO and beauty therapy apprenticeships.

“Working in a real clinic made study a lot less daunting,” says Teegan. “You’ve got qualified beauty therapists around you in the clinic every day; there is always someone you can call out to for help, so you don’t feel like you’re doing it on your own.”

In 2022, Teegan completed her apprenticeship and gained the New Zealand Certificate in Beauty Therapy (Level 4).



# Apprenticeships

Jumpstart your career with a HITO apprenticeship



Train on the job  
with clients



Start at  
any time



Learn the  
right skills



Get paid  
to learn



Gain a recognised  
tertiary qualification



Apprentices are employed and paid by the business they work for. Once the business employs the apprentice, they can sign on with HITO to become an apprentice. Apprentices train with a qualified trainer and HITO supports the apprentice and the trainer throughout the qualification.



**Beauty Therapy**

## Qualification

New Zealand Certificate  
in Beauty Therapy Level 4

## Expected Duration

24 - 27 months of work  
and study

## Skills

- ✓ Consultation procedure
- ✓ Skincare
- ✓ Waxing
- ✓ Nail treatments
- ✓ Safe tanning
- ✓ Massage
- ✓ Facial therapy
- ✓ Health theory and more



**Barbering**

## Qualification

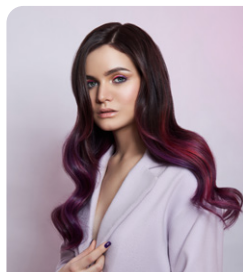
New Zealand Certificate  
in Commercial Barbering  
(Level 4)

## Expected Duration

24 - 27 months of work  
and study

## Skills

- ✓ Trichology
- ✓ Cutting
- ✓ Wet shaving
- ✓ Beard and moustache skills
- ✓ Business and commercial skills to run a babershop and more.



**Hairdressing**

**New** modern programme designed to give you hands-on salon experience while learning from industry experts.

## Qualification

New Zealand Certificate  
in Hairdressing (Professional  
Stylist) (Level 4)

## Expected Duration

36 - 42 months of work and study

## Skills

- ✓ Client consultation
- ✓ Cutting
- ✓ Colouring
- ✓ Fashion treatment skills
- ✓ Blowdrying
- ✓ Hair design skills
- ✓ Hair-up work and more.

**Start your apprenticeship journey today!**

(04) 499 1180 | support@hito.org.nz | www.hito.org.nz

**Want to  
know more  
about Gateway?**

Contact HITO on (04) 499 1180  
or email [support@hito.org.nz](mailto:support@hito.org.nz)  
for more information.



[www.hito.org.nz](http://www.hito.org.nz)